


Exercises

Dwight Eisenhower said, “Plans are nothing, planning is everything”. At ARSC, we say, “Planning is nothing without practice!” We can design, plan, produce and facilitate high- or low-impact exercises – **to your specifications** – that can help you answer the following questions and gain executive confidence in your organization’s resiliency:

- Are my strategies sound?
- Are my anticipated scenarios realistic and recoverable?
- What are the gaps and weaknesses?
- Do my tools and enablers work?
- Do they work under load?
- Can business be transacted?
- Do managers and staff understand the plan?
- Can managers respond? Can employees execute?
- Can they do it under realistic/chaotic conditions?

Track Record of Successful Exercises (selected from over 60 successful events)

 <p>London Office, Global Online Travel Agency</p> <ul style="list-style-type: none"> Type: Table Top, Functional Simulation Audience: Recovery Management (up to VP) 9 players + 60 displaced workforce + civil authorities: Met Police, Borough EPO, et. al Scenario: Civil violence, employees at risk <p><i>Exercise predicted actual events</i></p>	 <p>Global NYC Capital Markets Firm</p> <ul style="list-style-type: none"> Type: Multi-media Table Top Audience: Partner/ Executive Committee 65 players Scenario: Bombing/extremism, City event <p><i>Exercise predicted actual events</i></p>
 <p>NYC International Private Bank</p> <ul style="list-style-type: none"> Type: Functional Simulation Audience: Recovery managers and IT support 10 players Scenario: Loss of IT systems and connectivity <p><i>Program proven in actual events</i></p>	 <p>Global Travel Company</p> <ul style="list-style-type: none"> Type: 5-day Crisis Simulation Audience: Global Crisis Management Team 18 players Scenario: Hurricane “Zirbot” <p><i>Program proven in actual events</i></p>
 <p>International Offices, Global Company</p> <ul style="list-style-type: none"> Type: Full Mock Office Closures (unannounced and semi-announced) Audience: All-hands Paris, Munich, Milan, Toronto, San Francisco, up to 250 players per event Scenario: Total office impact (varied) 	 <p>Major US Bank</p> <ul style="list-style-type: none"> Type: Table Top Audience: Enterprise IT Management 85 players Scenario: Gas explosion/Data Center loss

Mr. Mannella has been featured as an expert presenter at *Partners in Emergency Preparedness, World Conference of Disaster Management, InterCEP, Continuity Insights* and other venues